



To support our team, we are looking for

## Senior Associate M&A (m/f/d)

Walther Transaction (WT) is an international M&A boutique and specialist for company sales and acquisitions based in Munich, Germany. To date, the teams around Mark Walther (<https://www.linkedin.com/in/mark-walther>) and Moneshia zu Eltz (<https://www.linkedin.com/in/moneshia-zu-eltz/>) have successfully completed more than 300 corporate transactions and business development projects. Our two home markets are Continental Europe and Transatlantic but we also completed more than 30 projects with Asian involvement.

Your Responsibilities:

- Management of project teams and leading participation in all tasks in the M&A process
  - o Analysis of the company (market and competition, business model, finances)
  - o Development of the M&A strategy and company valuation
  - o Development and preparation of German and English transaction documents
  - o Identification and qualification of potential investors and targets
  - o Setup and maintenance of virtual data rooms and steering of due diligences
  - o Management of bidding processes including Management Meetings etc.
  - o Leading role in the negotiation phase up to the closing of the M&A deal
- Active contribution in the acquisition of new clients and new mandates at existing clients

Your Experience level:

- Completed university degree (MA), preferably in business administration, finance or industrial engineering or IT
- A minimum of 5 years of successful professional experience in M&A functions
- Active involvement in minimum of 12 successful M&A transactions
- Outstanding performance, problem-solving competence and flexibility
- Strong analytical and numerical reasoning
- Very high communication and negotiation skills
- Fluent in English (min. C1-level) and German (min. C1-level); further language skills are a plus
- Very experienced in managing successful project teams

What makes us special:

- Exciting projects in a demanding international work environment
- Very high ownership responsibility
- Highly motivated and integrated inter-generational team with flat hierarchies
- Focus on employee development with individually adapted career development
- Attractive compensation package with a meritocratic bonus system
- Promotion to Director level after successful performance on projects and in acquisition of mandates

Please send your complete application documents by e-mail to:

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